

**Green County 4-H Adult Leaders Association  
Profit & Loss Budget Worksheet**

July 2021 through June 2022

	18-19 Actual	18-19 Budget	19-20 Actual	19-20 Budget	20-21 Actual (Current)	20-21 Budget	20-21 Difference	21-22 Proposed Budget	21-22 Budget comments
<b>INCOME</b>									
<b>4100 - Fees Income</b>									
4110 - Member Dues	\$ 8,730.00	\$ 8,250.00	\$ 8,790.00	\$ 8,775.00	\$ 7,470.00	\$ 8,625.00	\$ (1,155.00)	\$ 7,560.00	504 @ \$15
4120 - Leader Dues	\$ 1,130.00	\$ 1,000.00	\$ 1,100.00	\$ 1,075.00	\$ 795.00	\$ 1,000.00	\$ (205.00)	\$ 815.00	163 @ \$5
<b>Total 4100 - Fees Income</b>	\$ 9,860.00	\$ 9,250.00	\$ 9,890.00	\$ 9,850.00	\$ 8,265.00	\$ 9,625.00	\$ (1,360.00)	\$ 8,375.00	
<b>4200 - Fundraising / Donations Income</b>									
4210 - Fundraiser(s)	\$ -		\$ 192.50	\$ -	\$ -	\$ -	\$ -	\$ -	
4220 - Donations	\$ 13,021.00		\$ 5.00	\$ -	\$ 2,100.00	\$ -	\$ 2,100.00	\$ -	
<b>Total 4200 - Fundraising / Donations Income</b>	\$ 13,021.00	\$ -	\$ 197.50	\$ -	\$ 2,100.00	\$ -	\$ 2,100.00	\$ -	
<b>4300 - Recognition Income</b>									
4310 - Awards Committee			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
4390 - Misc recognition income			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Total 4300 - Recognition Income</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>4400 - County Programs Income</b>									
4405 - Area Animal Science Day	\$ 252.00	\$ 160.00	\$ 8.00	\$ 128.00	\$ -	\$ 128.00	\$ (128.00)	\$ -	
4410 - Visual & Performing Arts Contest	\$ -	\$ -	\$ -	\$ -	\$ 20.00		\$ 20.00	\$ -	
4415 - Cultural Arts	\$ -	\$ -	\$ 21.50	\$ -	\$ -		\$ -	\$ -	
4420 - Cloverbuds	\$ -	\$ -	\$ -	\$ -	\$ 160.00		\$ 160.00	\$ -	
4425 - Day of Arts	\$ 125.00	\$ 120.00	\$ 140.00	\$ 120.00	\$ -	\$ 120.00	\$ (120.00)	\$ 120.00	24 @ \$5
4430 - Summer Camp	\$ 6,437.50	\$ 3,825.00	\$ 6,983.80	\$ 6,300.00	\$ -	\$ -	\$ -	\$ -	
4495 - Other Youth Programs	\$ 540.00	\$ 480.00	\$ 295.00	\$ 480.00	\$ 2,349.28	\$ 480.00	\$ 1,869.28	\$ -	
<b>Total 4400 - County Programs Income</b>	\$ 7,354.50	\$ 4,585.00	\$ 7,448.30	\$ 7,028.00	\$ 2,529.28	\$ 728.00	\$ 1,801.28	\$ 120.00	
<b>4500 - Trips Income</b>									
4510 - National 4-H Congress	\$ 1,967.00	\$ 800.00	\$ (66.00)	\$ 804.00	\$ -	\$ -	\$ -		
4520 - Citizenship Washington Focus	\$ -	\$ 1,870.00	\$ -	\$ 938.00	\$ -	\$ -	\$ -		
4530 - Space Camp	\$ 1,702.00	\$ 1,670.00	\$ -	\$ 1,742.00	\$ -	\$ -	\$ -		
4540 - WI 4-H & Youth Conference	\$ 435.00	\$ 670.00	\$ -	\$ 871.00	\$ -	\$ 1,100.00	\$ (1,100.00)	\$ -	Youth use 4honline, reimburse expense
4560 - Fall Forum	\$ 310.00	\$ -	\$ 475.00	\$ 240.00	\$ -	\$ 700.00	\$ (700.00)	\$ -	Youth use 4honline, reimburse expense
4570 - National 4-H Conference	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		
4590 - Other trips	\$ 1,000.00	\$ -	\$ -	\$ 1,876.00	\$ -	\$ -	\$ -		
<b>Total 4500 - Trips Income</b>	\$ 5,414.00	\$ 5,010.00	\$ 409.00	\$ 6,471.00	\$ -	\$ 1,800.00	\$ (1,800.00)	\$ -	
<b>4600 - Misc Income</b>									
4620 - Dividend income	\$ -		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
4625 - Interest earned	\$ -		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
4630 - Investment gain/loss	\$ 910.61		\$ (342.34)	\$ -	\$ (568.27)	\$ -	\$ (568.27)	\$ -	
4690 - Miscellaneous Income	\$ -		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Total 4600 - Misc Income</b>	\$ 910.61	\$ -	\$ (342.34)	\$ -	\$ (568.27)	\$ -	\$ (568.27)	\$ -	
<b>TOTAL INCOME</b>	\$ 36,560.11	\$ 18,845.00	\$ 17,602.46	\$ 23,349.00	\$ 12,326.01	\$ 12,153.00	\$ 173.01	\$ 8,495.00	
<b>EXPENSE</b>									
<b>6200 - Fundraising / Donations Expense</b>									
6210 - Fundraiser(s)		\$ 25.00	\$ 107.10	\$ -	\$ -	\$ -	\$ -	\$ -	
6220 - Donations		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
6230 - WI 4-H Foundation		\$ 825.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Total 6200 - Fundraising / Donations Expense</b>	\$ -	\$ 850.00	\$ 107.10	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>6300 - Recognition Expense</b>									
6310 - Awards Committee	\$ 1,274.19	\$ 1,300.00	\$ 1,405.53	\$ 1,200.00	\$ -	\$ 1,000.00	\$ (1,000.00)	\$ 1,500.00	Possibly more recognition this year
6330 - Sunshine account	\$ -	\$ 200.00	\$ 54.99	\$ 200.00	\$ 50.00	\$ 100.00	\$ (50.00)	\$ 100.00	\$50 per bereavement
6390 - Misc Recognition Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<b>Total 6300 - Recognition Expense</b>	\$ 1,274.19	\$ 1,500.00	\$ 1,460.52	\$ 1,400.00	\$ 50.00	\$ 1,100.00	\$ (1,050.00)	\$ 1,600.00	
<b>6400 - County Programs Expense</b>									
6405 - Area Animal Science Day	\$ 228.00	\$ 400.00	\$ -	\$ 296.00	\$ -	\$ 296.00	\$ (296.00)	\$ -	Youth pay via 4honline
6410 - Visual & Performing Arts Contest	\$ 80.00	\$ 120.00	\$ -	\$ 120.00	\$ 188.55	\$ 120.00	\$ 68.55	\$ 150.00	3 judges @ \$50
6415 - Cultural Arts	\$ 49.55	\$ 50.00	\$ -	\$ 50.00	\$ -	\$ -	\$ -	\$ -	
6420 - Cloverbuds	\$ 224.01	\$ 700.00	\$ 48.33	\$ 700.00	\$ 86.60	\$ 350.00	\$ (263.40)	\$ 350.00	
6425 - Day of Arts	\$ 308.02	\$ 420.00	\$ 344.43	\$ 420.00	\$ -	\$ 270.00	\$ (270.00)	\$ 270.00	\$150 net cost (270 - 120)
6430 - Summer Camp	\$ 10,027.32	\$ 5,500.00	\$ 15,332.96	\$ 16,018.00	\$ -	\$ 2,300.00	\$ (2,300.00)	\$ 2,300.00	Counselor training (10*\$30) + \$2000 2023 camp
6435 - Communication Arts Contest	\$ 80.00	\$ 80.00	\$ 80.00	\$ 80.00	\$ -	\$ 80.00	\$ (80.00)	\$ 100.00	2 judges @ \$50
6440 - New Family Orientation	\$ 350.84	\$ 400.00	\$ 205.36	\$ 400.00	\$ 52.25	\$ 350.00	\$ (297.75)	\$ 350.00	
6495 - Other Youth Programs	\$ 121.40	\$ 600.00	\$ 96.52	\$ 600.00	\$ 1,441.80	\$ 480.00	\$ 961.80	\$ -	
<b>Total 6400 - County Programs Expense</b>	\$ 11,469.14	\$ 8,270.00	\$ 16,107.60	\$ 18,684.00	\$ 1,769.20	\$ 4,246.00	\$ (2,476.80)	\$ 3,520.00	Trip attendees are estimated only, NOT a limitation
<b>6500 - Trips &amp; Scholarships Expense</b>									

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	18-19 Actual	18-19 Budget	19-20 Actual	19-20 Budget	20-21 Actual (Current)	20-21 Budget	20-21 Difference	21-22 Proposed Budget	21-22 Budget comments
6510 · National 4-H Congress	\$ 1,100.00	\$ 1,200.00	\$ 2,200.00	\$ 1,200.00	\$ -		\$ -		
6520 · Citizenship Washington Focus	\$ 483.00	\$ 2,800.00	\$ -	\$ 1,400.00	\$ -		\$ -		
6530 · Space Camp	\$ 2,475.00	\$ 2,500.00	\$ -	\$ 2,600.00	\$ -		\$ -		
6540 · WI 4-H & Youth Conference	\$ 635.00	\$ 1,000.00	\$ 100.00	\$ 1,300.00	\$ -	\$ 1,300.00	\$ (1,300.00)	\$ 400.00	Covering 4 @ \$100
6550 · College Scholarships	\$ 1,000.00	\$ 1,500.00	\$ 1,000.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ -	\$ 750.00	3 @ \$250
6560 · Fall Forum	\$ 1,055.00	\$ 510.00	\$ 1,495.00	\$ 950.00	\$ 20.00	\$ 850.00	\$ (830.00)	\$ 250.00	Covering 5 @ \$50
6570 · National 4-H Conference	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -		
6590 · Other trips	\$ 1,433.00	\$ -	\$ 4,200.00	\$ 2,800.00	\$ (4,200.00)		\$ (4,200.00)		
<b>Total 6500 · Trips &amp; Scholarships Expense</b>	<b>\$ 8,181.00</b>	<b>\$ 9,510.00</b>	<b>\$ 8,995.00</b>	<b>\$ 11,750.00</b>	<b>\$ (2,680.00)</b>	<b>\$ 3,650.00</b>	<b>\$ (6,330.00)</b>	<b>\$ 1,400.00</b>	
<b>6600 · Misc Expense</b>									
6630 · Special Funding Request	\$ 3,691.21	\$ 1,500.00	\$ 100.50	\$ 1,500.00	\$ 45.00	\$ 200.00	\$ (155.00)	\$ 2,000.00	
6690 · Miscellaneous Expense	\$ -	\$ -	\$ -	\$ -	\$ 125.00	\$ -	\$ 125.00		
<b>Total 6600 · Misc Expense</b>	<b>\$ 3,691.21</b>	<b>\$ 1,500.00</b>	<b>\$ 100.50</b>	<b>\$ 1,500.00</b>	<b>\$ 170.00</b>	<b>\$ 200.00</b>	<b>\$ (30.00)</b>	<b>\$ 2,000.00</b>	
<b>7100 · General Expenses</b>									
7110 · Accident Insurance	\$ 889.00	\$ 850.00	\$ 895.00	\$ 890.00	\$ 728.00	\$ 890.00	\$ (162.00)	\$ 750.00	(Members+Leaders)*\$1+Horse (~\$60)
7120 · Volunteer Background Checks	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -		
7130 · Executive Board	\$ 163.35	\$ 200.00	\$ 202.91	\$ 200.00	\$ 171.65	\$ 200.00	\$ (28.35)	\$ 200.00	\$75/yr for QB, \$34/yr for domain
7140 · Accountant Fees	\$ -	\$ 100.00	\$ -	\$ 100.00	\$ -	\$ -	\$ -		
<b>Total 7100 · General Expenses</b>	<b>\$ 1,052.35</b>	<b>\$ 1,150.00</b>	<b>\$ 1,097.91</b>	<b>\$ 1,190.00</b>	<b>\$ 899.65</b>	<b>\$ 1,090.00</b>	<b>\$ (190.35)</b>	<b>\$ 950.00</b>	
<b>7200 · Financial Assistance</b>									
7210 · Enrollment Financial Assistance	\$ 460.00	\$ 120.00	\$ 170.00	\$ 500.00	\$ 130.00	\$ 350.00	\$ (220.00)	\$ 250.00	
7220 · Camp Financial Assistance	\$ 402.50	\$ 255.00	\$ 765.00	\$ 900.00	\$ 5.00	\$ -	\$ 5.00	\$ -	Summer camp budget would support this
<b>Total 7200 · Financial Assistance</b>	<b>\$ 862.50</b>	<b>\$ 375.00</b>	<b>\$ 935.00</b>	<b>\$ 1,400.00</b>	<b>\$ 135.00</b>	<b>\$ 350.00</b>	<b>\$ (215.00)</b>	<b>\$ 250.00</b>	
<b>7300 · Marketing &amp; Promotions</b>									
7310 · Promotional Expenses	\$ 1,767.03	\$ 2,000.00	\$ 732.85	\$ 2,000.00	\$ -	\$ 1,500.00	\$ (1,500.00)	\$ 1,750.00	
7390 · Other Marketing & Promotions	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -		
<b>Total 7300 · Marketing &amp; Promotions</b>	<b>\$ 1,767.03</b>	<b>\$ 2,000.00</b>	<b>\$ 732.85</b>	<b>\$ 2,000.00</b>	<b>\$ -</b>	<b>\$ 1,500.00</b>	<b>\$ (1,500.00)</b>	<b>\$ 1,750.00</b>	
<b>TOTAL EXPENSE</b>	<b>\$ 28,297.42</b>	<b>\$ 25,155.00</b>	<b>\$ 29,536.48</b>	<b>\$ 37,924.00</b>	<b>\$ 343.85</b>	<b>\$ 12,136.00</b>	<b>\$ (11,792.15)</b>	<b>\$ 11,470.00</b>	
<b>NET INCOME</b>	<b>\$ 8,262.69</b>	<b>\$ (6,310.00)</b>	<b>\$ (11,934.02)</b>	<b>\$ (14,575.00)</b>	<b>\$ 11,982.16</b>	<b>\$ 17.00</b>	<b>\$ 11,965.16</b>	<b>\$ (2,975.00)</b>	

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	20-21 budget comments	19-20 budget comments
<b>INCOME</b>		
<b>4100 - Fees Income</b>		
4110 - Member Dues	575 @ \$15	585 @ \$15
4120 - Leader Dues	200 @ \$5	215 @ \$5
<b>Total 4100 - Fees Income</b>		
<b>4200 - Fundraising / Donations Income</b>		
4210 - Fundraiser(s)		
4220 - Donations		
<b>Total 4200 - Fundraising / Donations Income</b>		
<b>4300 - Recognition Income</b>		
4310 - Awards Committee		
4390 - Misc recognition income		
<b>Total 4300 - Recognition Income</b>		
<b>4400 - County Programs Income</b>		
4405 - Area Animal Science Day	16 @ \$8 for lunches	16 @ \$8 for lunches
4410 - Visual & Performing Arts Contest		
4415 - Cultural Arts		
4420 - Cloverbuds		
4425 - Day of Arts	24 @ \$5	24 @ \$5
4430 - Summer Camp		70 @ \$90
4495 - Other Youth Programs	48 @ \$10 ea misc camps	48 @ \$10 cloverbud day camp
<b>Total 4400 - County Programs Income</b>		
<b>4500 - Trips Income</b>		
4510 - National 4-H Congress		1 kid (1200 * 2/3)
4520 - Citizenship Washington Focus		1 kid (1400 * 2/3)
4530 - Space Camp		4 kids (2/3 * 650 * 4)
4540 - WI 4-H & Youth Conference	Covering \$50 per youth	4 kids (325 * 4 * 2/3)
4560 - Fall Forum	Covering 5 attendees @ \$30 per	4 @ \$30/night * 2 nights
4570 - National 4-H Conference		
4590 - Other trips		2 @ \$1400 * 2/3 (American Spirit)
<b>Total 4500 - Trips Income</b>		
<b>4600 - Misc Income</b>		
4620 - Dividend income		
4625 - Interest earned		
4630 - Investment gain/loss		
4690 - Miscellaneous Income		
<b>Total 4600 - Misc Income</b>		
<b>TOTAL INCOME</b>		
<b>EXPENSE</b>		
<b>6200 - Fundraising / Donations Expense</b>		
6210 - Fundraiser(s)		raffle license
6220 - Donations		
6230 - WI 4-H Foundation		550 @ \$1.50
<b>Total 6200 - Fundraising / Donations Expense</b>		
<b>6300 - Recognition Expense</b>		
6310 - Awards Committee		
6330 - Sunshine account		
6390 - Misc Recognition Expense		
<b>Total 6300 - Recognition Expense</b>		
<b>6400 - County Programs Expense</b>		
6405 - Area Animal Science Day	16 @ \$8 + 14 @ \$12	16 @ \$8 + 14 @ \$12
6410 - Visual & Performing Arts Contest	3 judges @ \$40 ea	3 judges @ \$40 ea
6415 - Cultural Arts		
6420 - Cloverbuds		
6425 - Day of Arts	\$150 net cost (270 - 120)	\$300 net cost (420 - 120)
6430 - Summer Camp	Counselor training (10*\$30) + \$2000 2022 camp deposit	
6435 - Communication Arts Contest	2 judges @ \$40 ea	2 judges @ \$40 ea
6440 - New Family Orientation		
6495 - Other Youth Programs	Misc camps	Cloverbud Day camp
<b>Total 6400 - County Programs Expense</b>		
<b>6500 - Trips &amp; Scholarships Expense</b>	Trip attendees are estimated only, NOT a limitation	Trip attendees are estimated only, NOT a limitation

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**20-21 budget comments**

**19-20 budget comments**

6510 · National 4-H Congress			1 @ \$1200
6520 · Citizenship Washington Focus			1 @ \$1400
6530 · Space Camp			4 @ \$650
6540 · WI 4-H & Youth Conference	4 @ \$325		4 @ \$325
6550 · College Scholarships	3 @ \$500		3 @ \$500
	(5 attendees @ \$90)+(5 @ \$40 lodging*2		(4 @ \$30 lodging*2)+(2 @ \$50 adult lodging*2)+(6
	nights)		@ \$85)
6560 · Fall Forum			
6570 · National 4-H Conference			
6590 · Other trips	American Spirit, Inauguration, Advanced Sp 2 @ \$1400 (American Spirit)		

**Total 6500 · Trips & Scholarships Expense**

**6600 · Misc Expense**

6630 · Special Funding Request	
6690 · Miscellaneous Expense	

**Total 6600 · Misc Expense**

**7100 · General Expenses**

7110 · Accident Insurance		
7120 · Volunteer Background Checks		
7130 · Executive Board	\$75/yr for QB, \$34/yr for domain	\$50/yr for QB
7140 · Accountant Fees		

**Total 7100 · General Expenses**

**7200 · Financial Assistance**

7210 · Enrollment Financial Assistance		just estimates, not a limiting factor
7220 · Camp Financial Assistance		20 @ \$45

**Total 7200 · Financial Assistance**

**7300 · Marketing & Promotions**

7310 · Promotional Expenses	
7390 · Other Marketing & Promotions	

**Total 7300 · Marketing & Promotions**

**TOTAL EXPENSE**

**NET INCOME**